

# A New Era for Rail: Connecting More People and Places

Amtrak Board Meeting: Update to the Public

December 4, 2024 Seattle, WA



# Welcome to Seattle! Home to King Street Station

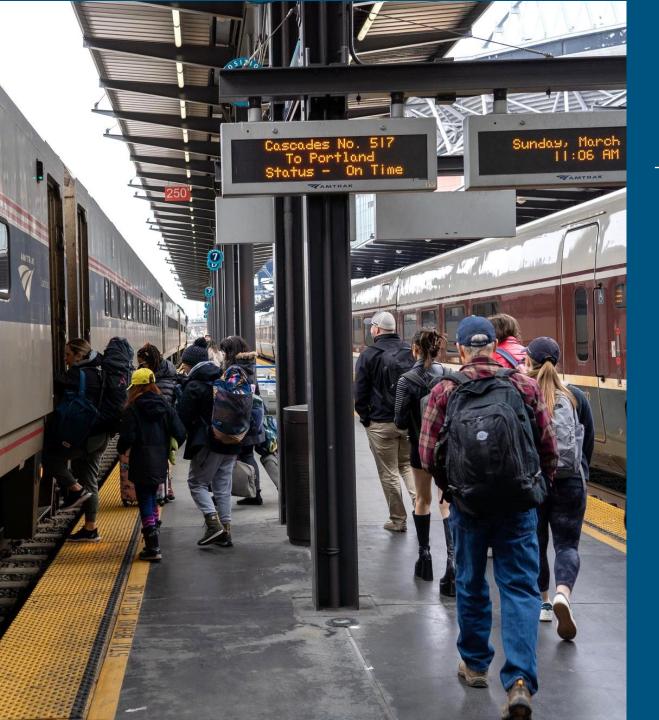








Nearly 33 million trips taken with Amtrak this year, a record-breaking achievement.



# **Board Members: Introductions**

- Tony Coscia (Chair)
- Jeff Moreland (Vice Chair)
- Amit Bose
- Yvonne Burke
- Chris Koos
- Joel Szabat
- Stephen Gardner (Non-Voting)



#### Agenda

#### **Board Remarks & Business Update**

- 2024 Update
- 2025 Outlook

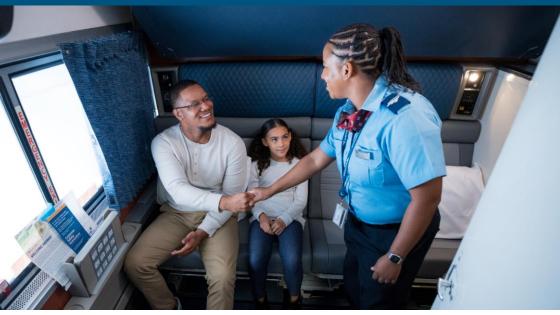
#### **Presentations & Panel Discussion**

- New Service
- Fleet Update
- Pre-Clearance Program
- Panel: Amtrak with WSDOT, ODOT, Sound Transit, VIA Rail

Q&A

# FY 2024 – Highlights & Successes















# **Safety & Security**



### Ridership



#### **Ticket Revenue**



#### **Service Delivery & Operations**



Cascades: Two More Daily Roundtrips

Added 5<sup>th</sup> and 6<sup>th</sup> Service



Long Distance Service OTP:

Lake Shore Limited, Capitol Limited



Acela & NER Fleet Utilization: \$80M in new revenue opportunity



Creativity & Innovation: 50/50 Seating & Push-Pull Ops

#### **Customer Experience**

- Improved Communication 40M+ travel notifications
- **Digital** Nearly 22M bookings via digital channels (80% share)
- Loyalty Close to 20M Amtrak Guest Rewards members
- Staff Interactions Highly rated
- Food & Beverage Modernized offerings with Cafe Acela and improved dining



### **Customer Experience: Dining Enhancements**

- New allocations of equipment allow for improvement of dining experience
  - Crescent Diner (June 2024)
  - City of New Orleans Diner (November 2024)
  - Texas Eagle- Sightseer Lounge (March 2025)
- Improved Presentation Lake Shore Limited, Crescent, Capitol Limited (Floridian)
- Sips in the Sightseer Pilot program on California Zephyr
- Coach in Dining Car Opportunity to purchase now available on 8 LD routes



#### **Fleet Restoration**

Fleet	Restored/Added, FY 2023-2025	2025 Forecast	Average Fleet Age (Years)
Amfleet I	11	446	49
Amfleet II	7	136	43
Horizon	33	80	36
Superliner	39	385*	Superliner I: 45 Superliner II: 30
Viewliner I	11	44	29
Viewliner II	16	121	8

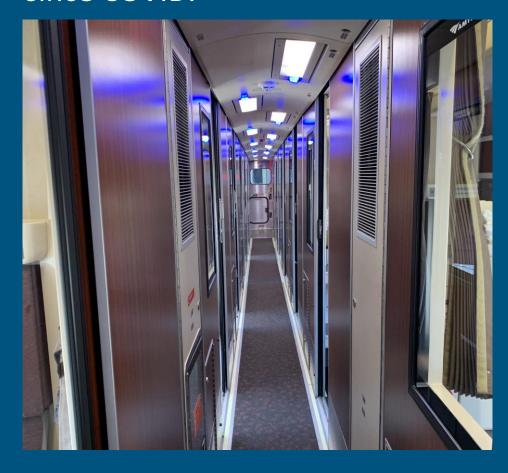
<sup>\*</sup>Excludes 6 cars currently in wrecked status.

- No units left for wreck repair.
- Only 18 cars not in service Horizons and *Viewliner* I/IIs.



#### **Growing Operating Fleet to Meet Demand**

**35** *Viewliners* have been delivered since COVID.





Amtrak has invested \$2B to acquire **125** ALC-42 locomotives. The first entered service in 2022, and all are expected to be in service by 2029.







#### **Long Distance Fleet Refresh**

• A \$28 million investment upgrades the *Superliner* fleet, enhancing nearly 400 passenger cars.

Superliner Refresh	<b>Total Fleet</b>	% Complete	Target Complete
Coaches	149	~97%	Dec 2024
Sleepers	155	~74%	Sep 2025
Diners & Lounges	87	~44%	Dec 2025
Total Superliners	391	~76%	Dec 2025

- Planning for the *Viewliner* I refresh is underway, with execution anticipated to begin in FY 2026.
- Refresh of accessible bathroom (23 Superliner Coach cars) is in progress. The completion is targeted by FY 2028.

# Advancing Our Partnership With Our Employees

- Collective bargaining now complete for ~99% of frontline employees.
- Enhanced value for employees.
- Strengthens Amtrak's ability to attract and retain top talent.
- Creates workforce stability to 2029.







#### Advancing Accessibility Projects Across the U.S.



- Invested \$900M+ since 2011 in accessibility upgrades at 129 stations.
- Program fully funded with additional \$1.1B from IIJA
- Working toward 100% completion by 2029.



NextGen Acela and Amtrak
 Airo trains will feature
 accessible restrooms,
 vestibules and Cafe Cars
 with integrated boarding
 equipment.



- More than 4,200
   employees completed ADA
   Training in FY 2024
- Implemented reservation enhancements via digital channels for customers with disabilities.

#### FY 2025: Continued Growth & Investment

Deliver More Capacity to Meet Demand Today While Building for Future

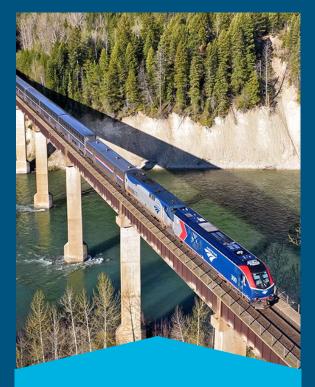
	FY 2019	FY 2023	FY 2024	FY 2025 Planned
Gross Ticket Revenue	\$2.3B	\$2.3B	\$2.5B	\$2.6B
Ridership	32.0M	28.6M	32.8M	34.3M
Capacity: Available Seat Miles	12.7B	11.3B	12.5B	13.2B
Capital Spend	\$1.6B	\$2.9B	\$4.5B	\$6.8B

#### **Connecting More People and Places**

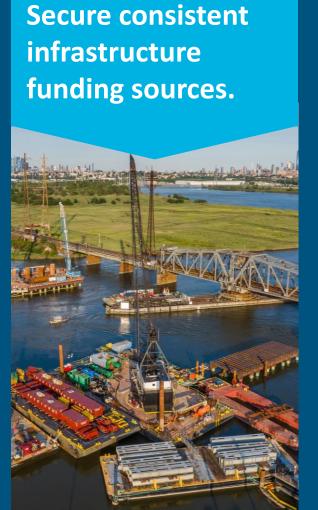


#### **Amtrak Strategic Blueprint**

#### Long-Term Objectives Beyond 15 Years (FY 2040)



Reach net-zero emissions.





Expand partnerships, network & fleet to reach all top 50 metro areas and achieve competitive trip times and reliable service.



### **Amtrak Strategic Blueprint**

# Short-Term Objectives – by FY 2028



Increase our infrastructure and asset capacity, productivity, sustainability and resilience.



Reach 37 M
passengers and
achieve break-even
in our train
operations business.

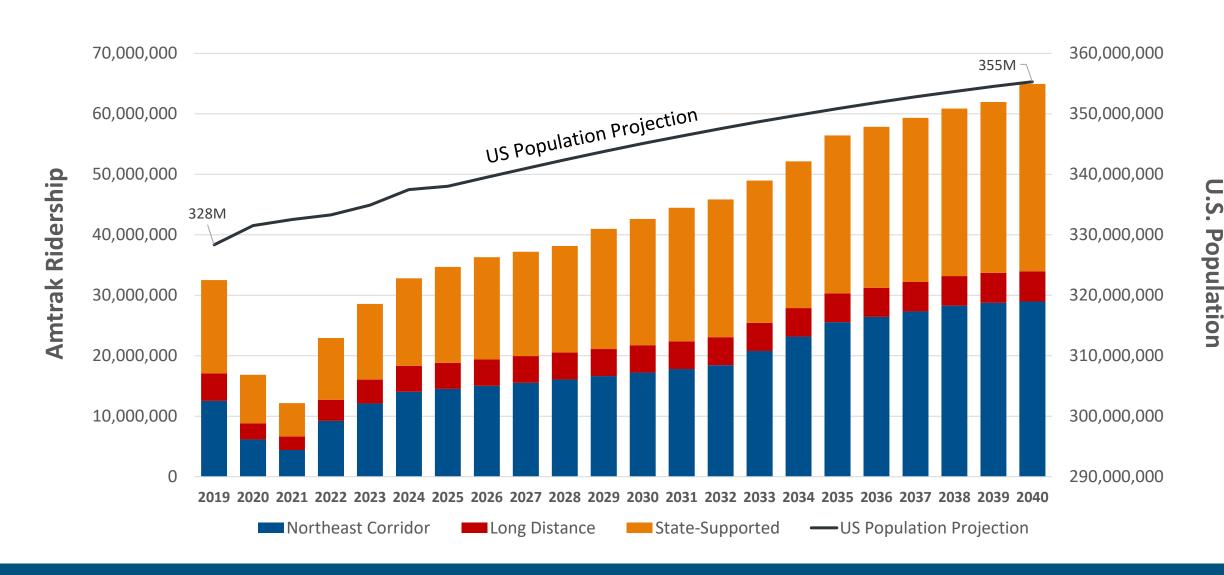
Improve our customer experience and operate safely and reliably.



Be the transportation industry employer of choice in the United States.



#### 2040 Systemwide Ridership Goal: 66 Million



# **Transforming Capital Delivery at Amtrak**











#### **Capital Spend**



# Capital Spend – Big Progress in FY 2024 Advancing Large Projects and Programs



Portal North
Bridge
75% complete



Fleet Refresh Underway



Major Station Projects



Progress on ADA Compliance



State of Good Repair Projects

#### The Largest Capital Program in Amtrak History



FY24 Total Capital Spend - \$4.5 Billion (an Amtrak record!)

#### Rebuilding Infrastructure

#### **Key projects underway include:**

- Gateway Program (Hudson Tunnel Project) (NY/NJ)
- Frederick Douglass Tunnel Program (MD)
- Susquehanna River Bridge (MD)
- Connecticut River Bridge (CT)
- East River Tunnel Rehabilitation (NY)
- Chicago Hub Improvement Program (IL)
- \$47B State of Good Repair Backlog









#### Renewing the Fleet

#### **Key Programs Include:**

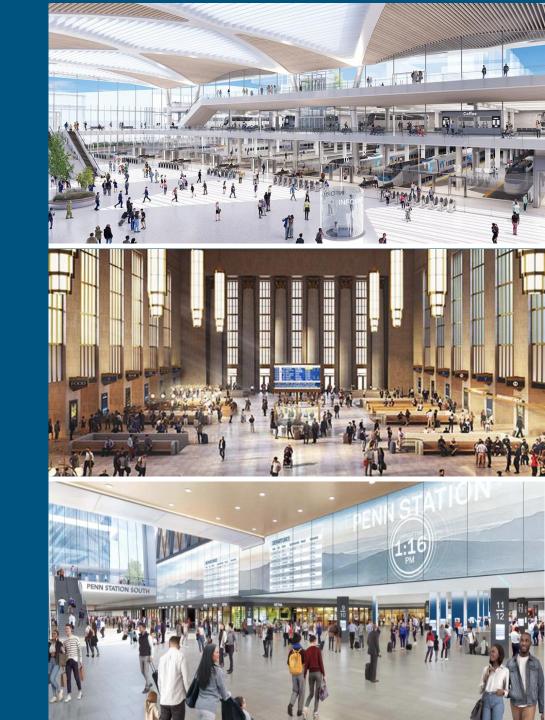
- NextGen Acela high-speed trainsets Arriving in 2025.
- New Amtrak Airo trainsets –
   Manufacturing underway; delivery begins in 2026.
- Long Distance fleet replacement –
   Builder selection in late 2025.
- Modernizing maintenance facilities across the nation — Underway.

#### **Modernizing Major Stations**

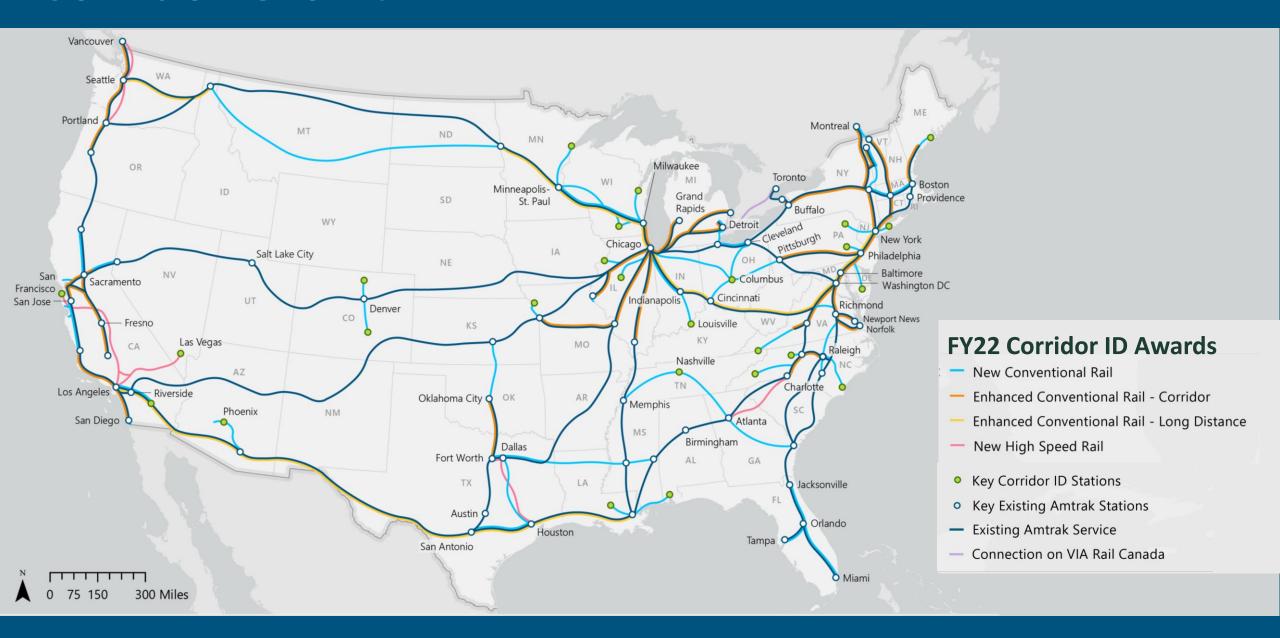
Investing to expand capacity and enhance the customer experience.

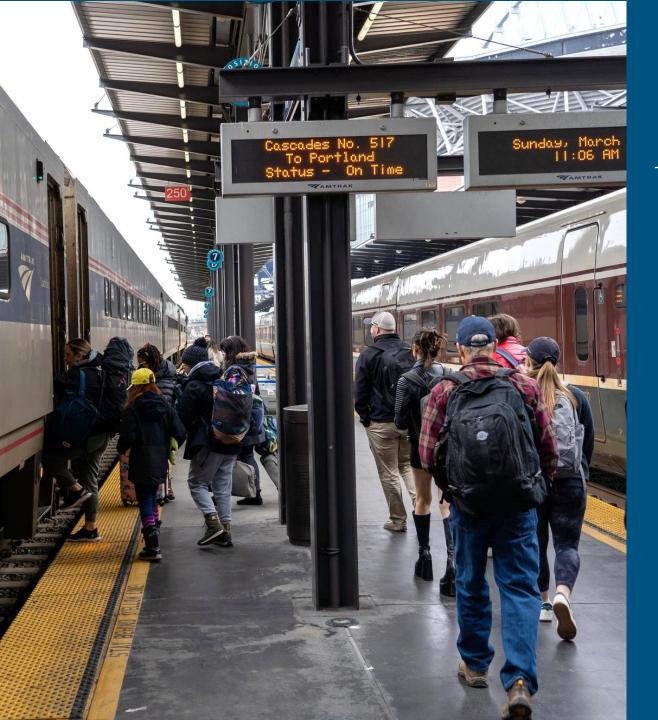
#### **Key Programs include:**

- Washington Union Station (DC)
- Philadelphia Gray 30<sup>th</sup> Street Station (PA)
- Chicago Hub Improvement Program (IL)
- NY Penn Station Rehabilitation & Expansion (NY)



#### **Corridor Growth**





# Board Members: Discussion of Results

- Ridership: 32.8M new record!
- Ticket Revenue: \$2.5B new record!
- Capital Spend: \$4.5B new record!
- ADA: \$145M invested
- Total Operating Revenue: \$3.6B
- Financial: ~10% or \$67M improvement in operating performance

# **Thank You!**

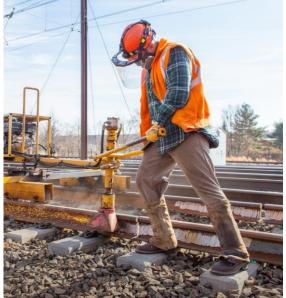
















#### **Greater Northwest Service Summary**

Amtrak Cascades
Vancouver, BC – Eugene

#### STATE SUPPORTED

- Amtrak Core service 6 roundtrips daily Seattle-Portland
- 18 stations
- Ridership:
  - o FY23 668.4K
  - o FY24 938.4K
- June 2024 was record month for Oregon stops – 36% ridership increase vs. June 2023.

Coast Starlight
Seattle – Los Angeles

#### LONG DISTANCE

- Daily service
- 30 stations
- Ridership:
  - FY23 337.4K
  - o FY24 358.5K

Empire Builder
Chicago – Seattle/Portland

#### LONG DISTANCE

- Daily service
- 46 stations
- Ridership:
  - o FY23 349.0K
  - o FY24 388.0K

Three stations are served by all three services, including Portland, Vancouver (WA) and Seattle.

# **Recent Service Expansion**



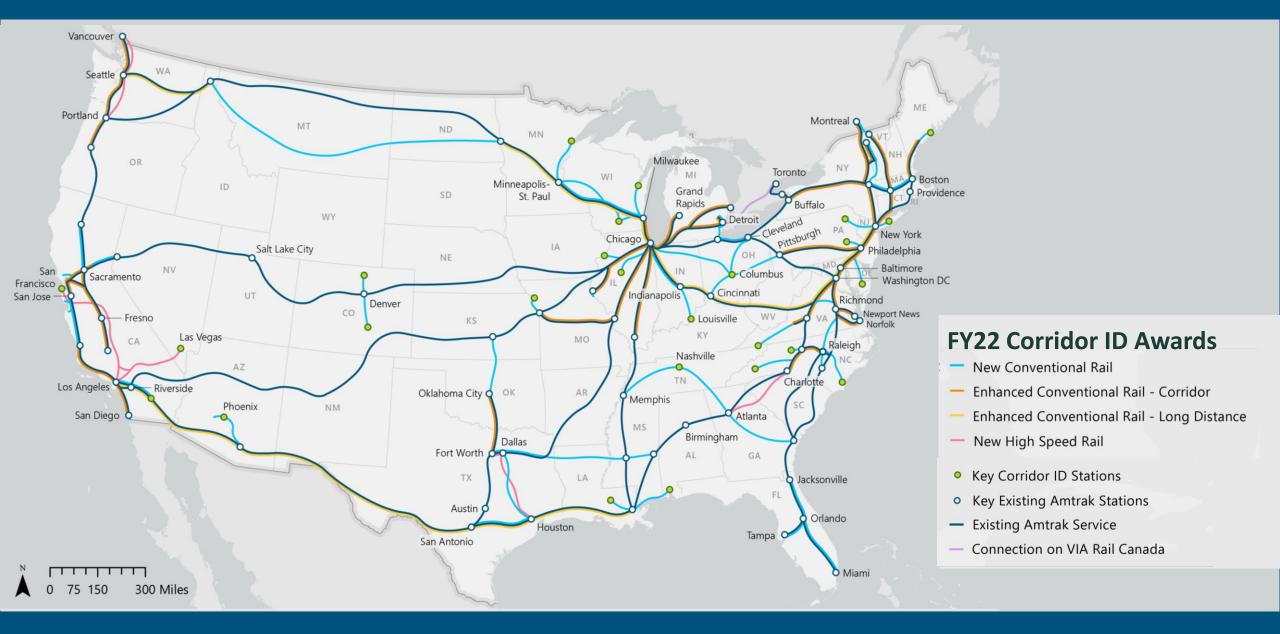






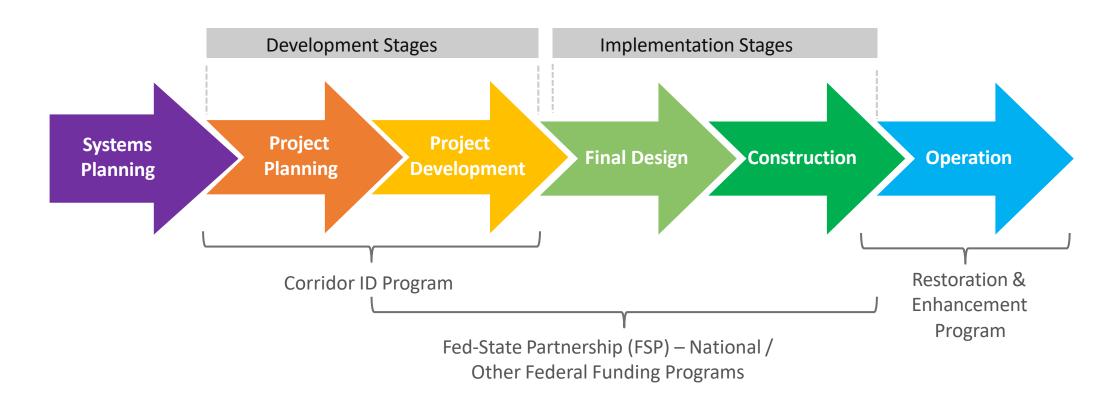
Route	Launch		
Berkshire Flyer	July 8, 2022		
Second <i>Northeast Regional</i> (NER) to Roanoke Train	July 11, 2022		
Third NER to Norfolk Train	July 11, 2022		
Ethan Allen Express Burlington Extension	July 29, 2022		
Second Cascades to Vancouver	March 6, 2023		
Fourth <i>Piedmont</i> Train	July 10, 2023		
Fifth and Sixth Cascades Trains	December 11, 2023		
Borealis	May 21, 2024		
Winter Park Express	December 20, 2024		

#### **Future Service**



## FRA Corridor ID Program

Creates a foundational framework for identifying and developing new or improved intercity passenger rail services.

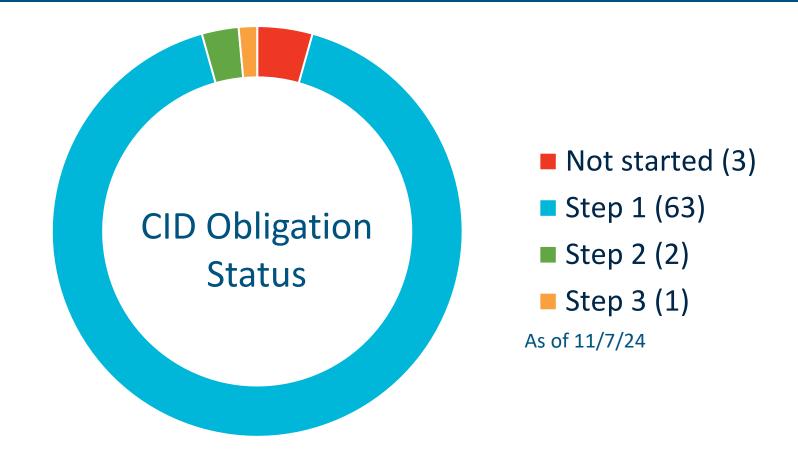


## **Corridor ID Step Process**



Grant Step 1: Scoping		Step 2: Service Development Plan	Step 3: Preliminary Engineering / NEPA
Funding	\$500k / 0% match	\$X / 10% match (\$X determined during Step 1)	\$X / 20% match (\$X determined during Step 2)

# **Corridor ID Program Update**

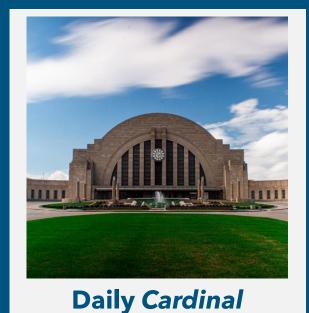


## CID Funding Availability & Allocation

- FRA authorized to use up to 5% of \$36B Federal-State Partnership Program, which allows for up to \$1.8 billion (\$36 billion x 5% = \$1.8 billion) (plus annual appropriations).
- Step 1 and Step 2 of CID FRA will allocate up to \$800 million for corridors already selected and will reserve funding for corridors selected under future funding notices (Next NOFO planned for 2025).
- Step 3 of CID FRA will reserve the remaining up to \$1 billion for corridors advancing into Step 3.

#### **Amtrak-led CID Awards**



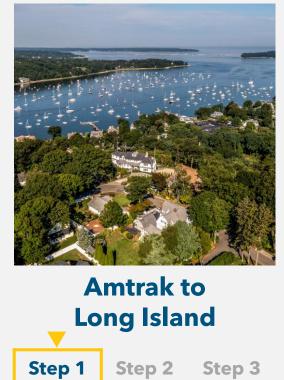






**Limited Service** Step 1

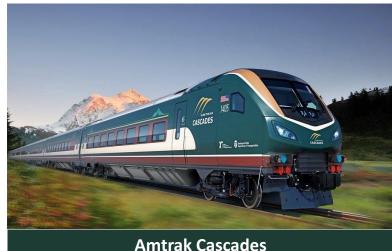






#### **Greater Northwest Future Expansions**

#### **Corridor ID Program**



(Eugene – Portland – Seattle – Vancouver, BC)

**Cascadia High Speed Rail (UHSGT)** 

(Portland – Seattle – Vancouver, BC)

**Big Sky North Coast Corridor** (Chicago-Seattle)

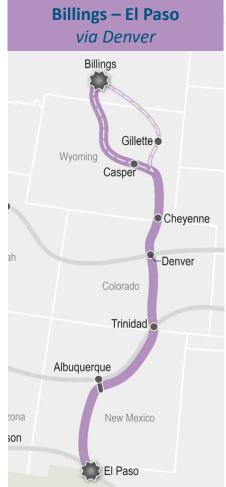












#### **Greater Northwest Corridor ID**

Amtrak Cascades (Eugene – Portland – Seattle – Vancouver, BC)

PROJECT SPONSOR: WSDOT

- Up to 16 round-trips Portland-Seattle, up to six round-trips Seattle-Vancouver (BC), and six round-trips Eugene-Portland.
- Various capital improvements to track and facilities along existing corridor to enhance capacity and trip times.

Cascadia High Speed Rail (инѕст) (Portland — Seattle — Vancouver, BC)

PROJECT SPONSOR: WSDOT

- Greenfield high-speed rail system.
- 345-mile corridor connecting via a one-hour, low/no emissions trip, with speeds up to 250 mph.

Big Sky North Coast Corridor (Seattle – Chicago)

PROJECT SPONSOR: Big Sky Passenger Rail Authority

- Restore former North Coast
   Hiawatha route through
   southern Montana and North
   Dakota discontinued in 1979.
- Proposed two round-trips daily.
- Evaluating alternate route options in Wisconsin, Minnesota, Montana, Washington and Oregon.

# Near-term Service Expansion

- Gulf Coast (New Orleans-Mobile).
- Hiawatha 8<sup>th</sup> roundtrip.
- Piedmont 5<sup>th</sup> roundtrip.
- 2<sup>nd</sup> Pennsylvanian.
- Christiansburg, VA, extension.
- California frequencies.







## Renewing the Fleet

#### **Key Programs Include:**

- NextGen Acela high-speed trainsets Arriving in 2025.
- New Amtrak Airo trainsets Manufacturing underway; delivery begins in 2026.
- Long Distance fleet replacement –
   Builder selection in late 2025.
- Modernizing maintenance facilities across the nation – Underway.

# Airo Set for Launch in 2026



#### Airo

- Intercity service to replace current fleet.
- Order quantity: 83 trainsets 130 options.
- Car builder: Siemens (Sacramento, CA).
- Target in-service date: 2026.
- First service launch: Amtrak Cascades.
- Current status:
  - All structural testing successfully completed,
     83 vehicles in production.
- Key benefits:
  - Switch to trainset operations, modernizing the aging fleet, improved customer amenities, innovative approach to multiple power sources, improved accessibility.



## **Airo Train Configurations – Flexibility**









# **Airo Regional Pool Distribution**

Pool	Type	Base Qty	Power/Consist
Keystone Service pool,	B1	18	Dual Mode
named trains, and Northeast			Electric/Diesel
Regional Trains 66/67			6 Car Consist
Pennsylvanian, Carolinian	B1 8	8	Dual Mode
and <i>Palmetto</i>			Electric/Diesel
			6 Car Consist
Northeast Regional (NEC +	B2	32	Dual Mode
Through)			Electric/Diesel
			8 Car Consist
Empire Service pool	С	17	Dual Mode Battery/Diesel 6 Car Consist with
			Battery Prototype and ability to pivot
			to Third Rail/Diesel
Cascades	D	8	Diesel only
			6 Car Consist
Total		83	

# NextGen Acela Set for Spring 2025 Launch



#### **NextGen Acela**

- High-speed trainset capable of 160 mph.
- Order quantity: 28 trainsets.
- Car builder: Alstom (Hornell, NY)
- Current status:
  - Qualification testing completed;
     preparing for pre-revenue testing.
  - Production completed on 14 trainsets.
- Key benefits:
  - Enhancements in passenger comfort, technology, innovation and safety.







#### **NextGen Acela Features**

- Seating with personal outlets, USB ports.
- Winged headrests to serve as a barrier between the customer and their seatmate.
- Spacious restrooms with **contactless features** and automatic door access.
- Onboard information system providing real-time information.
- Cafe Car enhancements, including convenient **self-service options**.
- Accessibility features.

#### **Long Distance Service**

- Bi-level RFP issued in Dec. 2023; procurement process is ongoing.
- Contract award anticipated in Fall 2025.
- Replacement of bi-level equipment operated on western, Long Distance routes.
- Key benefits:
  - Enhanced accessibility and customer experience, improved performance and operational efficiency.
- Target in-service date: 2030s.



## **Future Fleet Acquisition Drivers**



- Keep fleet in a State of Good Repair to maintain existing services.
- Increased demand for service on the Northeast Corridor (NEC) and National Network's State Supported services.
- Support growth through increased frequencies, route expansions and addition of new services.

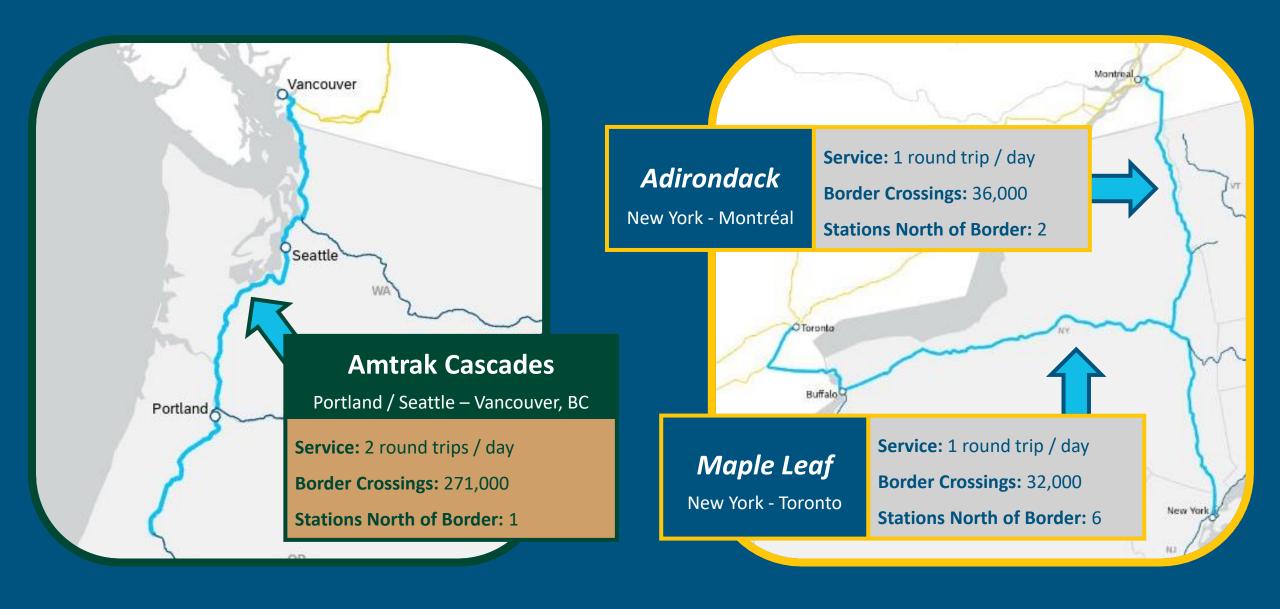
# **Opportunities to Meet Fleet Needs**

- Amtrak has 130 Airo trainset options.
- Options provide price and schedule value to Amtrak and state partners.
- Meeting with states to discuss needs and opportunities.
- Options orders placed soon could result in delivery after the base order is complete, in early 2030s.





#### **Current Cross-Border Service**



## Preclearance Journey

2019

2019

Land, Rail, Marine, and Air Transport Preclearance Agreement (LRMA).

U.S. Congress passes legislation supporting the LRMA.

2017 Canadian Parliament passes legislation supporting the LRMA.

Canada publishes required implementation regulations for U.S. preclearance in Canada.

U.S. and Canada exchange diplomatic notes.

#### **United States Preclearance**

"Preclearance is the process by which officers stationed abroad inspect and make admissibility decisions about travelers and their accompanying baggage before they leave a foreign port, simultaneously increasing efficiency and security. The LRMA provides the legal framework and reciprocal authorities necessary for U.S. Customs and Border Protection (CBP) and the Canada Border Services Agency to carry out security, facilitation, and inspection processes in the other country."

Short Explanation: Preclearance allows US Customs and Border Protection (USCBP) Officers to exercise their full customs and immigration authority in a foreign country.

Preclearance Facilities by Mode		
Air	15	
Rail	0	
Marine	0	

**Vancouver, BC:** Will be first expansion of preclearance in rail (or any non-air mode).

**Montréal, QC:** Province of Quebec is working with border agencies, rail operators, and other partners to explore and advance preclearance facility in Montréal. Initial report completed in 2024.

**Windsor, ON:** Expansion of *Wolverine* service from Detroit, MI, to Windsor, ON, will create 4<sup>th</sup> cross-border service, including preclearance facility at VIA's Windsor Station.

### **Update – Pacific Central Station, Vancouver, BC**

- Awarded construction contract: October 2024.
- Construction expected to:
  - Begin: 13 January 2025
  - Complete: 30 April 2025
- Transport Canada will then officially designate the facility.



Preclearance Benefits:

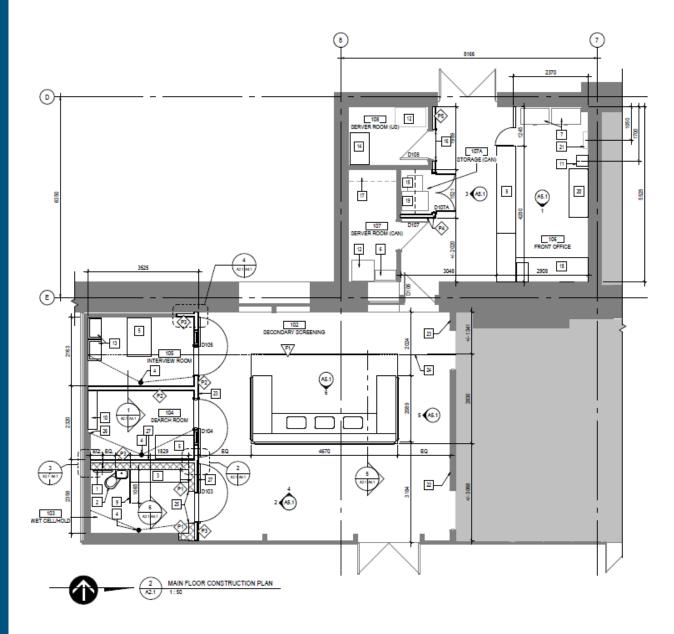
 Trip time reduction of southbound trains by 10+ min.

Eliminates Vancouver PoliceDept. (VPD) staffing costs.

# Vancouver Preclearance Facility



- Historic VIA Rail Pacific Central Station.
- Construction/remodel within existing operational footprint of USCBP and CBSA.
- No additional impacts to historic station.



#### **Panel Discussion**

Ray Lang — Moderator
VP, State Supported Services
Amtrak

#### **Mark Paparo**

Sr. Director State Supported Services Amtrak

Jason Biggs
Director of Rail, Freight, and Ports
Washington DOT

#### **Suzanne Carlson**

Admin. for Public Transportation Division Oregon DOT

#### **Martin Young**

Deputy Director of Commuter Rail Sound Transit

#### **Laurence LeFrancois**

Strategy Lead Via Rail Canada



# Q&A



# **Thank You!**

